

Parents want only the best for their children.....

Growing up in a brood of 6, children have the tendency to look up to their parents as role models. This is so true for the Bautista Clan of ARFLO Farms in Tanay, Rizal.



Father and son beams to the newfound adage: * More cows more milk more money.... !*
A mix of white, black and brown is what has become of the previous sea of white cows in ARFLO FARM.

Gorby grew up in Manila, but they have a farm in Tanay Rizal. His father is a businessman . A man with vision and foresight, he was instrumental in guiding all his children on the courses they would take on in college. A very astute businessman, the elder Bautista heads various entities in the province of Rizal. With his field of expertise, his children were likewise given the chance to prove their worth in their chosen career. But being the parent who only wants the best for his children, Dad Ariston paves the way for his children to more or less head on the business he has developed . For sure, his own kin would be the better person to take on the reigns when he goes.



Gorby does the early round in his herd.



Gorby in light moments with LV , the NDA's South Luzon MIS guy,



Dr. Jimmy Lopez, discusses dairy matters to Gorby.

So in their family, they have an accountant, a bunch of engineers: chemical, civil and mechanical , a medical practitioner, and Gorby a veterinarian, for his penchant for dogs.. But what made Gorby become a dairy farmer is still because of the influence of his dad.

In 1995, the family bought 25 heads of cattle from Ansa Farms in Saranngani, South Cotabato. The business hit and his dad's cattle fattening business grew. It became the town's source of meat during market days and supplier of stocks for those who wanted a go into the same line of business.

And so in time, Gorby became the de facto manager of the herd. Both Gorby and his wife Sol, a civil engineer, became engrossed with the business as well.

They had calves that needed foster care so they thought of buying a cow that could supply the milk. They got wind of the program in dairy and started joining dairy conferences. They were able to talk to NDA staff and bought dairy breeds as starter. Later on, they also enrolled some of their white herd for upgrading to produce dairy hybrids. From this herd came a sputtering of black and brown docile animals.

At present, the ration is somewhat 70:30, with some 60 dairy cows to add up to the remaining 120 heads. According to Gorby " Now I do not only have meat , but MILK and calves as well". The cash flow stabilized and my manner of management summed up to only two hours a day, as my men can technically de depended upon!" More free time is relegated to my family and other business interests to boot.

The milk started flowing and production hit a high of 80 to qs much as 120 liters. The initial milk they harvested was sold to Parola at Php 30per 500 ml. Milk became a buzz in the locality. A Swiss restaurateur married to a Filipino, specializing in

dairy delicatessen is his major buyer of milk. At Php 28/liter, Gorby delivers some 80 liters every 2-3 days. For dairy alone, he nets Php 20,000/month. This makes him think of buying additional animals. Now, he no longer asks from his dad the money to buy the herds needs. The situation is a complete turn around with dairy becoming a source of a stable cash flow. In fact, he now gives his dad a monthly allowance as his way of giving back to his parents.

For now his immediate plan to find another market for his milk as buffer in time for the expected milk that will come soon as there are more calving expected in the coming months.

Asked to comment on his new venture, he says he would definitely recommend this to others as alternative source of income that does not eat up much of ones' time.

So who says parents do not wish good things for their children?